## Being an Effective Listener as a Coach

Transcript

## **Appearing**

In order of appearance:

1. MAJ David Stephens

2. LCDR Peter Kensworthy

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## Transcript details

MAJ David	What does it mean for you to be an effective listener as a coach?
Stephens	

Effective listening is a really important skill for a coach. there's a great little quote from Simon Sinek when he talks about, "not listen to hear, but listen to understand". And I think that's what we need to do as a coach. So effective listening is, putting any unconscious bias that you might have as a coach aside. It's making sure you got the right environment, so you haven't got any distractions happening while you're having coaching sessions.

LCDR Peter Kenworthy	It's also about not solutionising or, you know, thinking about that, 'Well, I've been there before and I've done this.' Because you're not listening when you're thinking about those
	solutions.

MAJ David	It can be tempting to jump into that solution sort of mindset. How do you like, personally
Stephens	as a coach, how do you manage to sort of not take that on, especially someone in the
military who might be very used to coming up with solutions?	

LCDR Peter	Yeah. So I think that's part of using a little bit of, mindfulness and actually staying in the
Kenworthy	moment, with the coachee and, just really concentrating on getting the full story that,
	they're actually telling you.

LCDR Peter	So if you happen to have a little thought that comes in, 'Hey Peter, you should do this.'	
Kenworthy	You need to say, 'Thank you, Thanks very much thought, But I'm concentrating on what	
	the coaching counterpart is actually telling me.'	

MAJ David	Thanks, Peter.
Stephens	



